



Board of Directors Report for the third quarter ended 30th September 2011

On behalf of the Board of Directors, I am pleased to present the results of your bank as at 30th September 2011.

Your bank achieved a Net Profit of OMR 10.932 million during the nine months period ended 30th September 2011 as compared to a Net Profit of OMR 8.264 million during the same period in the previous year, a growth of 32.3%. The bank is continuing with its efforts for achieving a sustainable and profitable growth.

The Net Interest Income witnessed a significant improvement of 12.1% from OMR 22.867 million for the period ended 30th September 2010 to OMR 25.638 million for the period ended 30th September 2011. The operating income increased by 21.3% from OMR 26.016 million in the nine months of last year to OMR 31.554 million in the nine months of the current year. The operating cost increased by 26.3% from OMR 13.945 million to OMR 17.617 million during the same period.

Gross loans have increased by 8.8% this year from OMR 920 million on 31st December 2010 to OMR 1,001 million for the period ended 30th September 2011. The Net loans and advances grew by 8.75% from OMR 903 million on 31st December 2010 to reach OMR 982 million as at 30th September 2011. Customer deposits reached to OMR 1,047 million in the third quarter of 2011 with an increase of 4.8% compared to 31st December 2010 with OMR 999 million. The bank's market share of Private Sector Credit was 8.82 % while the Private Sector Deposit share was 6.78% as at end of September 2011.

Bank Sohar is actively developing the frameworks required and putting in place suitable systems and products for the introduction of Islamic Banking windows. This new field will bring with it new challenges and higher level of competition between banks. It will also introduce a larger variety of products and services to this sector.

During the quarter the Bank has continued expanding its branch network by opening three new branches in Ruwi, Al Aamerat and Al Khaboura which will enable the Bank to meet customers demand for both Retail and Corporate divisions. The bank also offers a variety of other services through its various outlets such as branches, ATMs, the Call Centre as well as electronic banking outlets such as Internet and SMS banking. The bank presently has a network of 25 branches and 44 ATMs.

Believing in the importance of training and its great role in the development process of employees the Bank has launched the leadership and development program during this quarter and all candidates have successfully completed the first module of this program. The total staff headcount as at 30th September 2011 stood at 550 and the Omanisation ratio is at 89.27%.

The third quarter was a period of increased activity on the society front. The Bank participated actively in the Salalah Festival and used the opportunity to reach out to customers through a variety of programmes from the Bank's pavilion and the festival grounds. Bank Sohar's Corporate Social Responsibility Program continues to improve the quality of life in the community. The Bank has been able to sustain support for social and educational programmes that provide help and assistance to disadvantaged people in the community.

Your Bank has confirmed donation of funds to the Welfare of Handicapped Children – Autism Center, and to the Oman Association for the Disabled. The bank has also teamed up with the Dar Al Atta's Association to support both the Association's School Programme and the One-Rial campaign.

The Bank extended support to the Al Noor Association for the Blind during the 6th Annual GCC gathering for the blind and once again for the conduct of a workshop for the blind. The Bank is partnering with the Environment Society of Oman in a programme aimed at nurturing the environmental knowledge of Omani school students.

On behalf of the Board of Directors, management and staff of the Bank, I would like to thank the Central Bank of Oman and the Capital Market Authority for their astute regulation and guidance. Above all, I would like to express my humble gratitude and pay tribute to His Majesty Sultan Qaboos Bin Said for his wise and discerning leadership that has firmly set Oman on the path of progress and sustainable development.

Salim Said Al Fannah Al Aرامي
Chairman



STATEMENT OF FINANCIAL POSITION

As at 30 September 2011

	<i>Notes</i>	<i>30 September 2011 RO'000</i>	<i>31 December 2010 RO'000</i>
ASSETS			
Cash and balances with Central Bank	<i>B1</i>	64,055	105,022
Due from Banks and other money market placements	<i>B2</i>	124,152	119,462
Loans and advances (net)	<i>B3</i>	982,078	903,034
Investment securities	<i>B4</i>	86,637	107,149
Property, equipment and fixtures	<i>B5</i>	13,825	13,765
Other assets	<i>B6</i>	12,304	10,183
		1,283,051	1,258,615
LIABILITIES			
Due to Banks and other money market deposits	<i>B7</i>	33,261	51,277
Certificates of deposit	<i>B8</i>	-	7,038
Customers' deposits	<i>B9</i>	1,046,700	999,135
Deferred income	<i>B10</i>	7,000	7,000
Other liabilities	<i>B11</i>	28,194	27,634
Subordinated loans	<i>B12</i>	50,000	50,000
		1,165,155	1,142,084
SHAREHOLDERS' EQUITY			
Share capital	<i>B13</i>	100,000	100,000
Legal reserve	<i>B14</i>	3,555	3,555
General reserve	<i>B14</i>	413	413
Fair value reserve	<i>B15</i>	(2,259)	1,308
Retained earnings		16,187	11,255
		117,896	116,531
		1,283,051	1,258,615
Net assets per share (in baizas)	<i>B16</i>	117.896	116.531
CONTINGENT LIABILITIES			
	<i>B17</i>	187,932	179,889
COMMITMENTS	<i>B17</i>	328,314	209,777

The financial statements were approved and authorized for issue by the Board of Directors on 25th Oct 2011 and signed on their behalf by:

Chairman

Deputy Chairman



STATEMENT OF COMPREHENSIVE INCOME

Period ended 30 September 2011

	Notes	9 Months ended 30 September 2011 RO'000	9 Months ended 30 September 2010 RO'000	3 Months ended 30 September 2011 RO'000	3 Months ended 30 September 2010 RO'000
Interest income	C1	45,065	43,147	15,147	14,928
Interest expense	C2	(19,427)	(20,280)	(6,251)	(7,206)
Net interest income		25,638	22,867	8,896	7,722
Other operating income	C3	5,916	3,149	1,931	1,033
OPERATING INCOME		31,554	26,016	10,827	8,755
OPERATING EXPENSES					
Staff costs		(10,588)	(8,500)	(3,707)	(2,718)
Other operating expenses	C4	(5,425)	(4,083)	(1,746)	(1,541)
Depreciation	B5	(1,604)	(1,362)	(527)	(470)
		(17,617)	(13,945)	(5,980)	(4,729)
OPERATING PROFIT		13,937	12,071	4,847	4,026
Impairment on investments		(17)	-	(17)	-
Impairment allowance on portfolio basis	B3	(494)	(787)	73	(206)
Impairment allowance on specific basis	B3	(1,100)	(1,907)	(352)	(1,287)
NET PROFIT BEFORE TAX		12,326	9,377	4,551	2,533
Income tax expense	C5	(1,394)	(1,113)	(546)	(304)
NET PROFIT/ (LOSS) FOR THE PERIOD		10,932	8,264	4,005	2,229
Basic earnings/ (loss) per share for the period – in baizas	C6	10.932	8.264	4.005	2.229
Basic earnings/ (loss) per share for the period (annualized) – in baizas	C6	14.616	11.049	15.889	8.84
Net changes in fair value of available for sale financial assets		(3,436)	254	(2,249)	303
Other comprehensive income for the period net of income tax		(3,436)	254	(2,249)	303
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		7,496	8,518	1,756	2,532



STATEMENT OF CHANGES IN EQUITY

Period ended 30 September 2011

	<i>Share capital RO'000</i>	<i>Legal reserve RO'000</i>	<i>General reserve RO'000</i>	<i>Fair value reserve RO'000</i>	<i>Retained earnings RO'000</i>	<i>Total RO'000</i>
Balance as at 1 January 2010	100,000	2,533	-	426	2,470	105,429
Total comprehensive income for the period						
Net profit for the period	-	-	-	-	8,264	8,264
Other comprehensive income						
Net change in fair value of available for sale financial assets	-	-	-	254	-	254
Total comprehensive income for the period	100,000	2,533	-	680	10,734	113,947
Transfer to legal reserve	-	-	-	-	-	-
Balance as at 30 Sep 2010	100,000	2,533	-	680	10,734	113,947
Balance as at 1 Oct 2010	100,000	2,533	-	680	10,734	113,947
Total Comprehensive income for the period						
Net profit for the period	-	-	-	-	1,956	1,956
Other Comprehensive Income						
Net change in fair value of available for sale financial assets	-	-	-	628	-	628
Transfers	-	1,022	413	-	(1,435)	-
Balance as at 31 December 2010	100,000	3,555	413	1,308	11,255	116,531
	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>
Balance as at 1 January 2011	100,000	3,555	413	1,308	11,255	116,531
Total comprehensive income for the period						
Net profit for the period	-	-	-	-	10,932	10,932
Other comprehensive income						
Net change in fair value of available for sale financial assets	-	-	-	(3,436)	-	(3,436)
Release on Sale of available for sale of financial assets	-	-	-	(131)	-	(131)
Dividend paid for the year 2010	-	-	-	-	(6,000)	(6,000)
Balance as at 30 Sep 2011	100,000	3,555	413	(2,259)	16,187	117,896

The attached notes A1 to D5 form an integral part of these financial statements



STATEMENT OF CASH FLOWS

Period ended 30 September 2011

	<i>30 September 2011 RO'000</i>	<i>30 September 2010 RO'000</i>
OPERATING ACTIVITIES		
Net profit/(loss) for the period before tax	12,326	9,377
Adjustments for:		
Depreciation	1,604	1,362
Impairment for credit losses	1,594	2,694
(Profit) / loss on sale of investment securities	(117)	1
Impairment loss on investments	17	-
Interest on investment	(626)	(425)
Operating profit before changes in operating assets and liabilities	14,798	13,009
Change in due from banks and money market deposits	(10,755)	(162,700)
Changes in loans and advances	(80,638)	(84,027)
Changes in other assets	(2,121)	(1,115)
(Repayment) issue of certificates of deposit	(7,038)	(15,000)
Changes in customers' deposits	47,565	74,324
Changes in due to banks and other money market deposits	(12,731)	13,093
Changes in other liabilities	1,228	9,260
Cash from (used in) operating activities	(49,692)	(153,156)
Income tax paid	(1,318)	(742)
Net cash (used in) / from operating activities	(51,010)	(153,898)
INVESTING ACTIVITIES		
Purchase of investments (net)	(14,554)	(16)
Proceeds from sale/ redemption of investments	308	7
Purchase of property, equipment and fixtures	(1,667)	(1,206)
Proceeds from sale of property, equipment and fixtures	3	-
Interest received on investments	626	425
Net cash used in investing activities	(15,284)	(844)
FINANCING ACTIVITIES		
Subordinated Debt	-	50,000
Dividends Paid	(6,000)	-
Net cash from financing activities	(6,000)	50,000
NET CHANGE IN CASH AND CASH EQUIVALENTS	(72,294)	(104,742)
CASH AND CASH EQUIVALENT AT BEGINNING OF THE PERIOD	171,313	175,457
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	99,019	70,715
REPRESENTING:		
Cash and balances with Central Banks	64,055	51,184
Due from Banks and other money market placements	5,097	39,456
Investments securities	63,129	23,200
Due to Banks and other money market deposits	(33,262)	(43,125)
	99,019	70,715



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

Bank Sohar SAOG (“the Bank”) was established in the Sultanate of Oman on 4 March 2007 as a joint stock company and is primarily engaged in corporate and retail banking activities within the Sultanate of Oman. The Bank operates in Oman under a banking licence issued by the Central Bank of Oman and is covered by its deposit insurance scheme. The Bank started commercial operations from 9 April 2007. The registered address of the Bank is PO Box 44, Hai Al Mina, Postal Code 114, Muscat, Sultanate of Oman.

The Bank employed 550 employees as of 30 September 2011 (31 December 2010: 513).

A2 BASIS OF PREPARATION

A2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”), requirements of the Oman Commercial Companies Law of 1974, as amended and the disclosure requirements of the Capital Market Authority and the applicable regulations of the Central Bank of Oman.

A2.2 Basis of measurement

The financial statements have been prepared under the historical cost convention except for the following:

- derivative financial instruments are measured at fair value
- financial instruments at fair value through statement of income are measured at fair value
- available for sale financial assets are measured at fair value

A2.3 Functional and presentation currency

These financial statements are presented in Rials Omani rounded, except as indicated, to the nearest thousand Rials Omani. The functional currency of the Bank’s operations is Rial Omani.

A2.4 Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that effect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and associated assumptions are based on industry data and various other factors that are believed by the Bank to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and underlying assumptions are reviewed on a regular basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. Estimates considered by the Bank to have a significant risk of material adjustment in subsequent periods primarily consist of the provision for impairment of loans and advances.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently by the Bank to all periods presented in these financial statements.

A3.1 Foreign currency translation

Transaction in foreign currencies are translated into respective functional currency of the operation at spot exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated into the functional currency at the spot exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for the effective interest and payments during the period, and the amortised cost in the foreign currency translated at the spot exchange rate at the end of the period. The non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date the fair value was determined. Foreign currency differences arising on retranslation are recognized in the statement of income. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

A3.2 Revenue & expense recognition

A3.2.a Interest income & expense

Interest income and expense is recognised in the statement of income using the effective interest rate method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset/liability and is not revised subsequently. Interest Income and expense presented in the statement of income include:

- Interest on financial assets and liabilities at amortised cost on an effective interest rate basis.
- Interest on available for sale investment securities on an effective interest basis.
- Fair value changes in qualifying derivatives (including hedge ineffectiveness) and related hedged items when interest rate risk is the hedged risk.

A3.2.b Fair value gains and losses

Fair value changes on derivatives held for risk management purposes and available for sale financial assets are presented as 'net income from other financial instruments carried at fair value' in the statement of income.

Net Income from financial instruments at fair value relates to non-qualifying derivatives held for risk management purposes and financial assets designated at fair value through profit or loss, and include all realised and unrealised fair value changes interest, dividend and foreign exchange differences.

A3.2.c Dividend income

Dividend income is recognized when the right to receive income is established.

A3.2.d Fees and commission

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Fees and Commission income include account servicing fees, credit related fees, advisory fees, administration fees and other management fees, sales commission, placement fees and syndication fees. These are recognised as the related services are performed.

A3.2.e Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are equivalent to the amortised value of the future liabilities.

A3.2.f Offsetting of income & expense

Income and expenses are presented on a net basis only when permitted by the IFRS, or for gains and losses arising from a group of similar transactions such as in the Banks trading activity



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A3 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

A3.3 Financial Assets and Liabilities

A3.3.a Recognition

The Bank initially recognises loans and advances, deposits; debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities (including assets and liabilities designated at fair value through statement of income) are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument. Where assets are received without consideration these are accounted at 'fair value' in the statement of financial position under the appropriate classification and consequently 'deferred income' is created and disclosed as 'other liabilities'. Deferred income is recognized as 'other income' based on the encumbrance stipulated or usage of the asset.

A3.3.b Derecognition

The Bank derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or its transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expired.

A3.3.c Offsetting of assets and liabilities

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

A3.3.d Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

A3.3.e Fair value measurement

For investments traded in organized financial markets, fair value is determined by reference to quoted market prices at the close of business on the statement of financial position date.

The fair value of interest-bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics. For investments where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of a similar investment, or is based on the expected discounted cash flows. Investments having short term maturities are not discounted.

A3.3.f Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and the Bank does not intend to sell immediately or in the near term. Loans and advances are carried at amortized cost less specifically identified and collective allowance for impairment. Specific provisions are made against the carrying amount of loans and advances that are identified as being impaired based on regular reviews of outstanding balances to reduce the impaired loans and advances to their recoverable amounts.

A3.3.g Identification and measurement of impairment

Collective impairment provisions are maintained in respect of incurred losses, which have not yet been specifically identified within the portfolio of loans and advance. The recoverable amount of loans and advances is calculated at the present value of the expected future cash flows discounted at the original effective interest rate. Short-term balances are not discounted.

When a loan is known to be uncollectible, all the necessary legal procedures have been completed, and the final loss has been determined, the loan is written off directly to the profit or loss in statement of income. Non specific provisions are established to meet the credit risks inherent within the loans and advances portfolio. This provision has been made to cover potential impairment which although not specifically identified, is to be present in the Bank's portfolio of financial assets based on industry data.

A3.3.h Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, unrestricted balances held with central Banks and highly liquid financial assets with original maturities of upto three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in management of its short term commitments. Cash and cash equivalents are carried at amortised cost in the statement of financial position.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A3 SIGNIFICANT ACCOUNTING POLICIES (continued)

A3.3 Financial Assets and Liabilities (continued)

A3.3.i Balances due from Banks and other money market placements

These are stated at amortized cost less any allowance for impairment.

A3.3.j Designation at fair value through profit or loss

This category includes those assets and liabilities, which are initially recognized at cost and re-measured at fair value. All related realized and unrealized gains or losses are included in the profit or loss in the period in which they arise.

A3.3.k Trading assets and liabilities

Trading assets and liabilities are those assets and liabilities that the Bank acquires or incurs principally for the purpose of selling or repurchasing in the near term, or holds as a portfolio that is managed together for short term profit or position taking.

Trading assets and liabilities are initially recognised and subsequently measured at fair value in the statement of financial position with transaction costs taken directly to profit or loss. All changes in fair value realised or unrealised are recognised as a part of net trading income in the statement of income. Trading assets and liabilities are not reclassified subsequent to their initial recognition. Interest earned or dividends received are included in the interest and dividend income respectively.

A3.3.l Non-trading investments

These are classified as follows:

- Available for sale
- Held to maturity

All non –trading investments are initially recognised at cost, being the fair value of the consideration given including acquisition costs.

Available for sale

Available-for-sale financial investments are those which are designated as such or do not qualify to be classified as designated at fair value through profit or loss, held to maturity or loans and advances. They may be sold in response to liquidity needs or changes in market conditions. They include equity instruments, money market papers and other debt instruments.

After initial measurement, available for sale financial investments are subsequently measured at fair value. Unrealised gains and losses are recognised directly in other comprehensive income. When the security is disposed off, the cumulative gain or loss previously recognised in equity is recognised in the statement of income. Interest earned whilst holding available for sale financial investments are reported as interest income using the effective interest rate. Dividends earned whilst holding available for sale financial investments are recognised in the statement of income when the right of income has been established. The losses arising from impairment of such investments are recognised the statement of income.

Held to maturity

Held-to-maturity investments are non derivative assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold financial assets to maturity; they are stated at amortized cost using the effective interest rate method less impairment losses. Any sale or re-classification of a significant amount of held-to-maturity investments not close to their maturity would result in the re-classification of all held-to-maturity investments as available-for-sale, and prevent the Bank from classifying investment securities as held-to-maturity for the current and following two financial years.

A3.3.m Repurchase and resale agreements

Assets sold with a commitment to repurchase (repos) at a specified future date are recognised in the statement of financial position and are measured in accordance with accounting policies for trading securities or investment securities. The counterparty liability for amounts received under these agreements is included in due to Banks and other financial institutions. The difference between sale and repurchase price is treated as interest expense and accrued over the life of the repo agreement. Assets purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the statement of financial position and the amounts paid under these agreements are included in deposits with Banks and other financial institutions. The difference between purchase and resale price is treated as interest income and accrued over the life of the reverse repo agreement.

A3.3.n Acceptances

Acceptances are disclosed on the statement of financial position under other assets with corresponding liability disclosed under other liabilities. Therefore, there is no off - statement of financial position commitment for acceptances.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A3 SIGNIFICANT ACCOUNTING POLICIES (continued)

A3.3 Financial Assets and Liabilities (continued)

A3.3.o Derivatives held for risk management purposes

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets and liabilities. Derivative held for risk management purposes are measured at fair value in the statement of financial position. The treatment of changes in their fair value depends on their classification into the following categories:

Fair value hedge

When a derivative is designated as a hedge of the change in fair value of a recognised asset or liability or a firm commitment, changes in the fair value of the derivative are recognised immediately in profit or loss together with changes in the fair value of the hedged item that are attributable to the hedged risk.

If the derivative expires or is sold, terminated, or exercised, no longer meets the criteria for fair value hedge accounting, or the designation is revoked, hedge accounting is discontinued. Any adjustment up to that point, to a hedged item for which the effective interest method is used, is amortised to profit or loss as part of the recalculated effective interest rate of the item over its remaining life.

Cash flow hedge

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or a liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognised in other comprehensive income in hedging reserve. The amount recognised in other comprehensive income is reclassified to profit or loss as a reclassification adjustment in the same period as the hedged cash flows affect profit or loss, and in the same line item in the statement of comprehensive income. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

If the hedging derivative expires or is sold, terminated, or exercised, or the hedge no longer meets the criteria for cash flow hedge accounting, or the hedge designation is revoked, then the hedge accounting is discontinued prospectively. In a discontinued hedge of a forecast transaction the cumulative amount recognized in other comprehensive income from the period when the hedge was effective is reclassified from the equity to profit or loss as a reclassification adjustment when the forecast transaction occurs and affects profit or loss. If the forecast transaction is no longer expected to occur, then the balance in other comprehensive income is reclassified immediately to profit or loss as a reclassification adjustment.

Other non-trading derivative

When a derivative is not held for trading, and is not designated in a qualifying hedge relationship, all changes in its fair value are recognised immediately in profit or loss as a component of net income on other financial instruments carried at fair value.

A3.3.p Property, equipment and fixtures

Items of property, equipment and fixtures are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Depreciation is provided on a straight-line basis over the estimated useful lives of property, equipment and fixtures. The estimated useful lives for the current period are as follows:

	Years
Motor vehicles	3
Furniture & fixtures	3
Office equipment	6-7
Production software	6-7

The assets' residual values, useful lives and depreciation methods are reviewed and adjusted if appropriate at each statement of financial position date.

A3.3.q Deposits, debt securities issued and subordinated liabilities

All money market and customer deposits are carried at amortised cost. Deposits, debt securities issued and subordinated liabilities are measured at their amortized cost using the effective interest method. The Bank classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A3 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

A3.3.r Impairment of financial assets and provisions

An assessment is made at each statement of financial position date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows or fair value, recognised in the statement of income.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Bank from the contract are lower than the unavoidable cost of meeting its obligation under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. The Bank also recognises any impairment loss on the asset associated with the contract before establishing a provision.

A3.4 Taxation

Taxation is provided for based on the tax laws of Sultanate of Oman. Income tax comprises current and deferred tax. Income tax expense is recognised in the profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the statement of financial position date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the financial position liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary difference when they reverse, based on the laws that have been enacted or substantively enacted by the statement of financial position date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reviewed at each statement of financial position date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

A3.5 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and accordingly are not included in these financial statements.

A3.6 Trade and settlement date accounting

All “regular way” purchases and sales of financial assets are recognised on the trade date, i.e. the date that the entity commits to purchase or sell the asset. Regular way purchase or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

A3.7 Leases

Operating lease payments are recognised as an expense in the statement of income on a straight-line basis over the lease term.

A3.8 Financial Guarantees

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment, when due in accordance with the terms of a debt instrument.

Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when a payment under the guarantee has become probable). The unamortized value or present value of the expected payment arising from the financial guarantee as the case may be is included in the other liabilities.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A3 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

A3.9 Employee benefits

A3.9.a Terminal benefits

The terminal benefits for Omani employees are provided in accordance with the Sultanate of Oman's Social Insurance Law of 1991, and are recognised as an expense in the statement of income on accrual basis.

The Bank's obligation in respect of non Omani terminal benefits, which is an unfunded defined benefit retirement plan, is amount of future benefit that such employees have earned in return for their services in the current and prior periods. The obligation is calculated using the project unit credit methods and is discounted to its present value.

A3.9.b Short term benefits

Short term benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A provision is recognised for the amount expected to be paid if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

A3.10 Earnings per share

The Bank presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year. Annualised EPS is calculated by annualizing the basic EPS for the whole year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise convertible notes or similar instruments.

A3.11 Comparative figures

The corresponding figures included for comparative purposes have been reclassified to conform to the presentation in the current year.

A3.12 New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2010, and have not been applied in preparing these financial statements. None of these is expected to have a significant effect on the financial statements of the Bank, except for IFRS 9 Financial Instruments, which becomes mandatory for the Bank's 2013 financial statements and could change the classification and measurement of financial assets. The Bank does not plan to adopt this standard early and the extent of the impact has not been determined.

A3.13 Segment reporting

An operating segment is the component of the Bank that engages in business activities from which it may earn revenues and incur expenses, including revenue and expenses that relate to transaction with any of the Bank's other components, whose operating results are reviewed regularly by the Bank's CEO (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

A3.14 Determination of fair values

A number of the Bank's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

A3.14.a Equity and debt securities

The fair value of equity and debt securities is determined by reference to their quoted closing bid price at the reporting date, or if unquoted, determined using a valuation technique. Valuation techniques employed include market multiples and discounted cash flow analysis using expected future cash flows and a market-related discount rate. The fair value of held-to-maturity investments is determined for disclosure purposes only.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

A3 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

A3.14 Determination of fair values *(continued)*

A3.14.b Loans and advances

The fair value of loans and advances is estimated at the present value of future cash flows, discounted at the market rate of interest at the reporting date.

A3.14.c Derivatives

The fair value of forward exchange contracts is based on their quoted price, if available. If a quoted price is not available, then fair value is estimated by discounting the difference between the contractual forward price and the current forward price for the residual maturity of the contract using a risk-free interest rate (based on government bonds). The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Bank and counterparty when appropriate.

A3.15.d Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases the market rate of interest is determined by reference to similar lease agreements.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B1 CASH AND BALANCES WITH CENTRAL BANK

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
Cash	8,277	6,530
Capital deposit with Central Bank of Oman	500	500
Balance with Central Bank	55,278	97,992
	<u>64,055</u>	<u>105,022</u>

The capital deposit with the Central Bank of Oman cannot be withdrawn without the approval of the Central Bank of Oman.

B2 DUE FROM BANKS AND OTHER MONEY MARKET PLACEMENTS

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
<i>Local currency:</i>		
Due from other Banks	2,400	1,000
	<u>2,400</u>	<u>1,000</u>
<i>Foreign currency:</i>		
Due from other Banks	116,655	107,800
Nostro balances abroad	5,097	10,662
	<u>121,752</u>	<u>118,462</u>
	<u>124,152</u>	<u>119,462</u>

B3 LOANS AND ADVANCES

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
Lending to Banks	29,636	5,775
Corporate loans	607,783	549,807
Retail loans	363,855	364,558
	<u>1,001,274</u>	<u>920,140</u>
Gross loans and advances	1,001,274	920,140
Impairment allowance on portfolio basis	(13,172)	(12,678)
Impairment allowance on specific basis	(6,024)	(4,428)
	<u>982,078</u>	<u>903,034</u>
Net loans and advances	982,078	903,034

Retail loans include RO 16,032,087 provided to staff on concessional terms (2010: RO 15,124,351).



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B3 LOANS AND ADVANCES (continued)

Loans and advances comprise:

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
Lending to Banks	29,636	5,775
Loans to Customers		
Loans	890,959	837,028
Overdrafts	46,933	55,349
Loan against trust receipts	26,061	15,031
Bills discounted	7,685	6,957
	<hr/>	<hr/>
Gross loans and advances	1,001,274	920,140
Impairment allowance on portfolio basis	(13,172)	(12,678)
Impairment allowance on specific basis	(6,024)	(4,428)
	<hr/>	<hr/>
Net loans and advances	982,078	903,034
	<hr/> <hr/>	<hr/> <hr/>

As per the CBO requirements, the movement in the impairment allowance is as analysed below:

Loan Loss Provision	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
Impairment allowance on portfolio basis		
Balance at beginning of period	12,678	11,618
Provided during the period	494	1,060
	<hr/>	<hr/>
Balance at the end of the period	13,172	12,678
	<hr/> <hr/>	<hr/> <hr/>
Impairment allowance on specific basis		
1) Loan loss provision		
Balance at beginning of period	3,828	904
Provided during the period	2,330	3,844
Write back during the period	(1,230)	(920)
	<hr/>	<hr/>
Balance at the end of the period	4,928	3,828
	<hr/> <hr/>	<hr/> <hr/>
2) Reserved interest		
Balance at beginning of period	600	145
Reserved during the period	598	576
Interest released during the period	(102)	(121)
	<hr/>	<hr/>
Balance at end of the period	1,096	600
	<hr/> <hr/>	<hr/> <hr/>
Total	6,024	4,428
	<hr/> <hr/>	<hr/> <hr/>

Impairment allowance on portfolio basis is established to meet the credit risks inherent within the loans and advances on portfolio basis.

All loans and advances require payment of interest, some at fixed rates and others at rates that reprice prior to maturity. Interest reserve account is maintained by the Bank to comply with rules, regulations and guidelines issued by CBO against loans and advances which are impaired. As of 30 Sep 2011, loans and advances on which interest is not being accrued or where interest has been reserved amounted to RO10,882,701 (Dec 2010: RO 8,051,521).



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B4 INVESTMENT SECURITIES

	<i>30 September 2011 RO'000</i>	<i>31 December 2010 RO'000</i>
Available for sale investment	80,097	103,109
Held to maturity investment	6,540	4,040
	<u>86,637</u>	<u>107,149</u>

B4.a Available for sale investment comprise:

	<i>Carrying/ fair value 30 September 2011 RO'000</i>	<i>Cost 30 September 2011 RO'000</i>	<i>Carrying/ fair value 31 December 2010 RO'000</i>	<i>Cost 31 December 2010 RO'000</i>
Unquoted equity securities	7,055	8,650	427	515
Equity securities with readily determinable fair value	9,913	10,575	8,262	7,379
Treasury Bills	63,129	63,118	94,420	94,385
	<u>80,097</u>	<u>82,343</u>	<u>103,109</u>	<u>102,279</u>

B4.b Held-to-maturity investments comprise:

	<i>30 September 2011 RO'000</i>	<i>31 December 2010 RO'000</i>
Corporate bonds	1,540	1,540
Debt securities	5,000	2,500
	<u>6,540</u>	<u>4,040</u>



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B5 PROPERTY, EQUIPMENT AND FIXTURES

	<i>Freehold Land*</i>	<i>Production Software</i>	<i>Furniture & fixtures</i>	<i>Office Equipments</i>	<i>Motor Vehicles</i>	<i>Capital Work in progress</i>	<i>Total</i>
	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>
At cost:							
1 January 2011	7,000	5,684	2,229	3,109	525	25	18,572
Additions	-	420	637	478	36	96	1,667
Disposals/ reallocation	-	-	-	(3)	-	-	(3)
Carrying value at cost	7,000	6,104	2,866	3,584	561	121	20,236
Accumulated depreciation:							
1 January 2011	-	(2,003)	(1,321)	(1,173)	(310)	-	(4,807)
Depreciation	-	(673)	(461)	(384)	(86)	-	(1,604)
Total depreciation	-	(2,676)	(1,782)	(1,557)	(396)	-	(6,411)
Net carrying value at 30 September 2011	7,000	3,428	1,084	2,027	165	121	13,825
<i>Net carrying value at 31 December 2010</i>	<i>7,000</i>	<i>3,681</i>	<i>908</i>	<i>1,936</i>	<i>215</i>	<i>25</i>	<i>13,765</i>

* Free hold land represents three plots of land received by the Bank as grant from the Government of Sultanate of Oman during the year 2008, one plot is in Sohar and two plots are in Muscat region. The Bank has recorded the land based on the average valuation of the two professional valuers carried out during 2009. The valuation was conducted on an estimated market value basis assuming a willing buyer and seller acting prudently, knowledgeably and assuming the price is not affected by extraneous circumstances. An amount equivalent to the value of the land has also been recorded as deferred income and disclosed as a separate liability.

B6 OTHER ASSETS

	<i>30 September 2011 RO'000</i>	<i>31 December 2010 RO'000</i>
Interest receivable	2,634	2,530
Prepayments and deposits	1,639	1,117
Acceptances	6,485	5,334
Fair value receivables – forward exchange contracts	104	79
Deferred tax asset (Note C5)	11	11
Others	1,431	1,112
	12,304	10,183



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B7 DUE TO BANKS AND OTHER MONEY MARKET DEPOSITS

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
<i>Local currency:</i>		
Money market borrowings	10,010	3,850
Vostro balances	537	46
	<hr/> 10,547	<hr/> 3,896
<i>Foreign currency:</i>		
Money market borrowings	22,714	47,381
	<hr/> 22,714	<hr/> 47,381
	<hr/> 33,261	<hr/> 51,277
	<hr/> <hr/> 33,261	<hr/> <hr/> 51,277

B8 CERTIFICATES OF DEPOSIT

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
Balance at beginning of period	7,038	39,038
Redeemed during the period	(7,038)	(32,000)
	<hr/>	<hr/>
Balance at end of period	-	7,038
	<hr/> <hr/> -	<hr/> <hr/> 7,038



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B9 CUSTOMERS' DEPOSITS

	<i>30 September</i> <i>2011</i> <i>RO'000</i>	<i>31 December</i> <i>2010</i> <i>RO'000</i>
Demand deposits	222,026	171,773
Saving deposits	139,620	116,636
Term deposits	683,084	709,406
Margin accounts	1,970	1,320
	<u>1,046,700</u>	<u>999,135</u>
	<u><u>1,046,700</u></u>	<u><u>999,135</u></u>
<i>Retail customers:</i>		
Demand deposits	8,264	8,514
Term deposits	26,168	30,176
Saving deposits	139,620	116,636
<i>Corporate customers:</i>		
Demand deposits	213,762	163,259
Term deposits	656,916	679,230
Others	1,970	1,320
	<u>1,046,700</u>	<u>999,135</u>
	<u><u>1,046,700</u></u>	<u><u>999,135</u></u>

B10 DEFERRED INCOME

	<i>30 September</i> <i>2011</i> <i>RO'000</i>	<i>31 December</i> <i>2010</i> <i>RO'000</i>
Deferred income on grants received from the Government in the form of freehold land (<i>Note B5</i>)	7,000	7,000
	<u>7,000</u>	<u>7,000</u>
	<u><u>7,000</u></u>	<u><u>7,000</u></u>



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B11 OTHER LIABILITIES

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
Interest payable	14,184	15,738
Staff entitlements	2,392	1,880
Acceptances	6,485	5,334
Accounts payable in suspense	47	33
Fair value payables – forward exchange contract	88	32
Income tax payable (net)	1,476	1,400
Other accruals and provisions	3,522	3,217
	<u>28,194</u>	<u>27,634</u>

B12 SUBORDINATED LOANS

During the year 2010 the Bank raised a subordinated loan of RO 50 Million with a maturity of 7 years and carrying a fixed rate of interest. According to the Regulations of Central Bank of Oman, the subordinated loan is considered as Tier II capital for Capital Adequacy purposes. Principal amount of the subordinated loan is repayable on maturity while interest is payable periodically. The bank is required to create a subordinated loan reserve equal to 20% of the issue value annually from 2012 till the maturity of the subordinated loans.

B13 SHARE CAPITAL

The authorised, issued and paid up share capital of the Bank is 1,000,000,000 shares of RO 0.100 each.

The Bank issued 100,000,000 shares of RO 1 each to the public in December 2006. An amount of RO 0.500 with the issue expenses of RO 0.020 was payable on application. Each RO 1 share was split into 10 shares of RO 0.100 each in an extraordinary general meeting held on 26 April 2009. Consequently the balance callable amount was reduced to RO 0.050 per share. The balance RO 0.050 per share was called upon to be paid by the shareholders on 10 May 2009. The Bank has received the call money on the issued shares.

As of 30 Sep 2011, the following shareholders held 10% or more of the Bank's capital, either individually or together with family members.

	<i>Number of shares</i>	<i>% Holding</i>
The Royal Court of Affairs	145,690,340	14.57%
Al Ghadeer Investments	100,000,000	10%

B14 RESERVES**B14.1 Legal reserve**

In accordance with the Commercial Companies Law of Oman of 1974, an annual appropriation of 10% of the net profit for the year is required to be made to legal reserve until such time that the accumulated reserve is equal to at least one third of the Bank's issued share capital which has been complied with. The legal reserves also include excess of issue fee of RO 0.020 per shares which were collected from the shareholders of the Bank net of issue expenses. The movement in the reserve has been disclosed in the statement of changes in equity.

B14.2 General reserve

A non distributable general reserve of RO 412,500 was created during the year 2010.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B15 FAIR VALUE RESERVE

The fair value reserve includes the cumulative net change in the fair value of the available-for-sale investments until the investment is derecognised or impaired.

B16 NET ASSETS PER SHARE

The calculation of net assets per share is based on net assets of RO117,896,000 as at 30 September 2011 (RO 116,531,000 as at 31 December 2010) attributable to ordinary shareholders on 1,000,000,000 ordinary shares, being the number of shares outstanding as at 30 Sep 2011.

B17 CONTINGENT LIABILITIES AND COMMITMENTS**B17.1 Contingent liabilities**

Standby letters of credit and guarantees commit the Bank to make payments on behalf of customers' contingent upon the failure of the customer to perform under the terms of the contract.

	<i>30 September 2011 RO'000</i>	<i>31 December 2010 RO'000</i>
Guarantees	128,491	118,304
Documentary letters of credit	59,441	61,585
	<u>187,932</u>	<u>179,889</u>

B17.2 Commitments

Contractual obligation including contracts for purchase and sale of foreign exchange are stated at fair value as commitments. Credit related commitments include commitments to extend credit, standby letters of credit and guarantees, which are designed to meet the requirements of the Bank's customers. Commitments to extend credit represent contractual commitments to make loans and revolving credits. Commitments generally have fixed expiry dates or other termination clauses and require the payment of a fee. Since commitments may expire without being drawn upon, the total contract amounts do not necessarily represent future cash requirements.

	<i>30 September 2011 RO'000</i>	<i>31 December 2010 RO'000</i>
Capital commitments	1,237	1,324
Credit related commitments	327,077	208,453
	<u>328,314</u>	<u>209,777</u>



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B18 RELATED PARTY TRANSACTIONS

In the ordinary course of business the Bank conducts transactions with certain of its directors, shareholders, senior management and companies in which they have a significant interest. These transactions are conducted on an arms length basis and are approved by the Bank's management.

No specific provision has been established in respect of the loans given to related parties.

The aggregate amount of balances and the income and expenses generated with such related parties are as follows:

	<i>30 September</i>	<i>31 December</i>
	<i>2011</i>	<i>2010</i>
	<i>RO'000</i>	<i>RO'000</i>
A) Loans and Advances	25,992	25,943
B) Deposits	8,854	18,869
C) Statement of comprehensive income		
Interest income	3,605	209
Interest expense	(1,131)	(518)
D) Senior Management compensation		
Salaries and other short term benefits,	2,286	2,215
E) Remuneration and sitting fees paid to directors	190	58



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B19 DERIVATIVES

In the ordinary course of business the Bank enters into various types of transactions that involve derivative financial instruments. A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in price in one or more underlying financial instrument, reference rate or index. The derivative financial instruments used by the Bank are described below:

B19.1 Derivative product types

Forwards are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specific price and date in the future.

Swaps are contractual agreements between two parties to exchange interest or foreign currency differentials based on a specific notional amount. For interest rate swaps, counter parties generally exchange fixed and floating rate interest payments based on a notional value in a single currency.

Options are contractual agreements that convey the right, but not the obligation, to either buy or sell a specific amount of a commodity, foreign currency or financial instrument at a fixed price, either at a fixed future date or at any time within a specified period. The Bank transacts in derivative products for its customers or to hedge the Bank's proprietary positions. The Bank does not use derivative products for speculative purposes.

B19.2 Derivatives held or issued for hedging purposes

As part of its asset and liability management the Bank uses derivatives for hedging purposes in order to reduce its exposure to currency and interest rate risks. Hedging specific financial instruments and forecasted transactions as well as strategic hedging against overall statement of financial position exposures achieve this.

The Bank uses forward foreign exchange contracts, options and currency swaps to hedge against specifically identified currency risks. The Bank uses forward foreign exchange contracts to hedge against exposures in various currencies to meet the net open position limit of 40% as mandated by the Central Bank of Oman.

In addition, the Bank uses interest rate swaps to hedge against the cash flows risks arising from certain fixed interest rate loans and deposits.

For interest rate risk strategic hedging is carried out by monitoring the re-pricing of financial assets and liabilities and entering into interest rate swaps to hedge a proportion of the interest rate exposure. As strategic hedging does not qualify for special hedge accounting, the related derivatives are accounted for as trading instruments.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

B19 DERIVATIVES (continued)**B19.3 Derivatives held or issued for hedging purposes** (continued)

The table below shows the notional amounts of derivative financial instruments as on the reporting date, which are the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured.

As at 30 September 2011

	Notional amount RO'000	Notional amounts by term to maturity		
		Within 3 months RO'000	3 - 12 months RO'000	1 - 5 years RO'000
Forward foreign exchange purchase contracts	264,245	163,394	101,851	-
Forward foreign exchange sales contracts	264,961	163,094	101,867	-

As at 31 December 2010

	Notional amount RO'000	Notional amounts by term to maturity		
		Within 3 months RO'000	3 - 12 months RO'000	1 - 5 years RO'000
Forward foreign exchange purchase contracts	329,299	253,767	75,532	-
Forward foreign exchange sales contracts	329,883	254,302	75,581	-



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

C1 INTEREST INCOME

	<i>9 Months ended 30 September 2011 RO'000</i>	<i>9 Months ended 30 September 2010 RO'000</i>	<i>3 Months ended 30 September 2011 RO'000</i>	<i>3 Months ended 30 September 2010 RO'000</i>
Due from Banks	1,054	648	387	489
Loans and advances to customers	43,385	42,074	14,588	14,308
Investment securities	626	425	172	131
	<u>45,065</u>	<u>43,147</u>	<u>15,147</u>	<u>14,928</u>

C2 INTEREST EXPENSE

	<i>9 Months ended 30 September 2011 RO'000</i>	<i>9 Months ended 30 September 2010 RO'000</i>	<i>3 Months ended 30 September 2011 RO'000</i>	<i>3 Months ended 30 September 2010 RO'000</i>
Due to Banks and other money market deposits	1,211	1,062	324	407
Customers' deposits	15,599	17,209	5,105	5,863
Certificates of deposits	186	1,593	3	520
Subordinated Debt	2,431	416	819	416
	<u>19,427</u>	<u>20,280</u>	<u>6,251</u>	<u>7,206</u>

C3 OTHER OPERATING INCOME

	<i>9 Months ended 30 September 2011 RO'000</i>	<i>9 Months ended 30 September 2010 RO'000</i>	<i>3 Months ended 30 September 2011 RO'000</i>	<i>3 Months ended 30 September 2010 RO'000</i>
Net gain from foreign exchange dealings	649	478	172	181
Fees and commission	4,440	2,603	1,735	852
Dividend income	710	67	24	-
Realised gains on financial investments through profit or loss	117	1	-	-
	<u>5,916</u>	<u>3,149</u>	<u>1,931</u>	<u>1,033</u>

C4 OTHER OPERATING EXPENSES

	<i>9 Months ended 30 September 2011 RO'000</i>	<i>9 Months ended 30 September 2010 RO'000</i>	<i>3 Months ended 30 September 2011 RO'000</i>	<i>3 Months ended 30 September 2010 RO'000</i>
Establishment costs	1,141	970	403	331
Operating and administration costs	4,094	3,068	1,334	1,193
Directors remuneration and sitting fees	190	45	9	17
	<u>5,425</u>	<u>4,083</u>	<u>1,746</u>	<u>1,541</u>



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

C5 INCOME TAX

a) Recognized in the profit or loss

	<i>9 Months ended 30 September 2011 RO'000</i>	<i>9 Months ended 30 September 2010 RO'000</i>
<i>Tax expenses</i>		
Current tax	1,394	1,113
Deferred tax expense /(income)	-	-
	<u>1,394</u>	<u>1,113</u>
Total tax expenses	<u><u>1,394</u></u>	<u><u>1,113</u></u>

The Bank is liable to income tax in accordance with the income tax laws of the Sultanate of Oman at the rate of 12% on taxable profits in excess of RO 30,000.

b) Reconciliation

Accounting profit for the year	12,326	9,377
	<u>12,326</u>	<u>9,377</u>
Income tax	1,479	1,113
Tax exempt income	(85)	-
	<u>1,394</u>	<u>1,113</u>
Income tax expense	<u><u>1,394</u></u>	<u><u>1,113</u></u>

c) Deferred tax asset

	<i>30 September 2011 RO'000</i>	<i>31Dec 2010 RO'000</i>
Fair value adjustment on investments	11	11
	<u>11</u>	<u>11</u>
	<u><u>11</u></u>	<u><u>11</u></u>

d) Tax assessment

The assessments of the Bank for the years 2007 to 2010 have not yet been agreed with the Secretariat General for taxation at the Ministry of Finance. The Bank is of the opinion that additional taxes, if any, related to the open tax years would not be significant to the financial position of the Bank as at 30 Sep 2011.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

C6 BASIC EARNINGS / (LOSS) PER SHARE

Earnings/ (loss) per share is calculated by dividing the net profit/ (loss) for the period by the weighted average number of shares outstanding during the period.

	<i>9 months ended 30 September 2011 RO'000</i>	<i>9 months ended 30 September 2010 RO'000</i>	<i>3 months ended 30 September 2011 RO'000</i>	<i>3 months ended 30 September 2010 RO'000</i>
Net profit for the period	10,932	8,264	4,005	2,229
Weighted average number of shares of RO 0.100 each outstanding during the year (in thousands) **	1,000,000	1,000,000	1,000,000	1,000,000
Net earnings per share for the period (in baizas)	10.932	8.264	4.005	2.229
Net earnings per share annualized (in baizas)	14.616	11.049	15.889	8.84

**No figure for diluted earnings per share has been presented, as the Bank has not issued any convertible instruments, Which would have an impact on earnings per share when exercised.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

D FINANCIAL RISK MANAGEMENT

The primary objective of the risk management system is to safeguard the Bank's capital, its financial resources and from various risks. The Bank has exposure to the following risk from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established the Asset and Liability Committee (ALCO), Credit and Risk committee, which are responsible for developing and monitoring Bank's risk management policies in their specified areas. All Board committees report regularly to the Board of Directors on their activities.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management polices and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management procedures, aims to develop a constructive control environment, in which all employees understand their roles and obligations.

The Bank Audit Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. The Bank Audit Committee is assisted in these functions by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

D1 CREDIT RISK

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other Banks and investment securities. For risk management reporting purposes the Bank considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector risk)

D1.1 Management of credit risk

The Board of Directors has delegated responsibility for the monitoring of credit risk to its Credit & Risk Committee. A separate Risk Management Department, reporting to the CEO, is responsible for following:

- Formulating credit risk policies in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements.
- Establishing the authorization structure for the approval and renewal of credit facilities.
- Reviewing and assessing credit risk. The Board Credit & Risk Committee assesses all credit exposures in excess of designated limits, prior to facilities being committed to customers by the business unit concerned. Renewals and reviews of facilities are subject to the same review process. The process also includes approval by Risk of borrower ratings arrived at by the business units.
- Limiting concentrations of exposure to counterparties, geographies and industries (for loans and advances), and by issuer, market liquidity and country (for investment securities).
- Developing and maintaining the Bank's risk grading in order to categorise exposures according to the degree of risk of financial loss faced and to focus management on the attendant risks.
- Reviewing compliance of business units with agreed exposure limits, including those for selected industries, country risk and product types. Ensuring always to be within the single obligor limit and also within the concentration risk limit, for various sectors, which are continuously monitored.
- Providing advice, guidance and specialist skills to business units to promote best practice throughout the Bank in the management of credit risk.

Each business unit is required to implement Bank's credit risk policies and procedures, with credit approval authorities delegated from the Bank's Credit & Risk Committee. Business units have their counter parts in Risk Management, having specialised expertise in managing risks typical to these business units. Regular audits of business units and Bank's Credit processes are undertaken by Internal Audit.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

D FINANCIAL RISK MANAGEMENT (continued)**D2 Exposure to liquidity risk**

As at 30 September 2011

	<i>Carrying amount</i>	<i>Gross Nominal Outflow</i>	<i>Within 3 months</i>	<i>3 - 12 months</i>	<i>Over 1 year</i>
	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>
<i>Non-derivative liabilities</i>					
Due to banks and other money market deposits	33,261	33,339	33,339	-	-
Certificates of deposits	-	-	-	-	-
Customers' deposits	1,046,700	1,086,474	572,312	280,919	233,243
Deferred income	7,000	7,000	-	-	7,000
Subordinated loans	50,000	69,120	1,603	1,603	65,914
Other liabilities	28,194	28,194	28,194	-	-
Total	1,165,155	1,224,127	635,448	282,522	306,157

As at 31 December 2010

	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>
<i>Non-derivative liabilities</i>					
Due to banks and other money market deposits	51,277	51,551	38,563	12,988	-
Certificates of deposits	7,038	7,407	185	7,222	-
Customers' deposits	999,135	1,042,886	499,879	245,176	297,831
Deferred income	7,000	7,000	-	-	7,000
Subordinated loans	50,000	72,781	1,603	1,603	69,575
Other liabilities	27,634	27,634	27,634	-	-
Total	1,142,084	1,209,259	567,864	266,989	374,406

The Bank prepares a liquidity gap report to monitor the Banks short term liquidity position on the Rial denominated assets and liabilities in a time horizon spanning one month. The gap is adjusted for availability of instruments for repo or refinance and also for an availed committed lines of credit, if any. This Statement of short term liquidity is to be reported to the ALCO and Credit & Risk Committee every month.



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

D FINANCIAL RISK MANAGEMENT (continued)**D3 Exposure to interest rate risk – non trading portfolios**

The Bank's interest sensitivity position based on contractual re-pricing arrangements at 30 Sep 2011 was as follows:

As at 30 September 2011	<i>On demand within 3 months</i>	<i>3 to 12 months</i>	<i>Over 1 year</i>	<i>Non interest sensitive</i>	<i>Total</i>
	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>
Cash and balances with Central Bank	-	-	-	64,055	64,055
Due from Banks and other money market placements	85,652	38,500	-	-	124,152
Loans and advances	438,973	118,849	437,428	-	995,250
Investment securities	68,128	3,346	4,190	10,973	86,637
Property and equipment	-	-	-	13,825	13,825
Other assets	-	-	-	12,304	12,304
Total assets	592,753	160,695	441,618	101,157	1,296,223
Due to Banks and other money market deposits	33,261	-	-	-	33,261
Certificates of deposit	-	-	-	-	-
Customers' deposits	260,205	217,629	209,733	359,133	1,046,700
Deferred income	-	-	-	7,000	7,000
Other liabilities	-	-	-	28,194	28,194
Impairment allowance on portfolio basis	-	-	-	13,172	13,172
Subordinated loan	-	-	-	50,000	50,000
Shareholders' equity	-	-	-	117,896	117,896
Total liabilities and shareholders' equity	293,466	217,629	209,733	575,395	1,296,223
Total interest rate sensitivity gap	299,287	(56,934)	231,885	(474,238)	-
Cumulative interest rate sensitivity gap	299,287	242,353	474,238	-	-
As at 31 December 2010	<i>On demand within 3 months</i>	<i>3 to 12 months</i>	<i>Over 1 year</i>	<i>Non interest sensitive</i>	<i>Total</i>
	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>
Cash and balances with Central Bank	-	-	-	105,022	105,022
Due from Banks and other money market placements	107,411	12,051	-	-	119,462
Loans and advances	321,905	121,188	472,619	-	915,712
Investment securities	94,420	-	-	12,729	107,149
Property and equipment	-	-	-	13,765	13,765
Other assets	-	-	-	10,183	10,183
Total assets	523,736	133,239	472,619	141,699	1,271,293
Due to Banks and other money market deposits	51,277	-	-	-	51,277
Certificates of deposit	-	7,038	-	-	7,038
Customers' deposits	209,873	232,751	556,511	-	999,135
Deferred income	-	-	-	7,000	7,000
Other liabilities	-	-	-	26,234	26,234
Income tax payable	-	-	-	1,400	1,400
Impairment allowance on portfolio basis	-	-	-	12,678	12,678
Subordinated loan	-	-	50,000	-	50,000
Shareholders' equity	-	-	-	116,531	116,531
Total liabilities and shareholders' equity	261,150	239,789	606,511	163,843	1,271,293
Total interest rate sensitivity gap	262,586	(106,550)	(133,892)	(22,144)	-
Cumulative interest rate sensitivity gap	262,586	156,036	22,144	-	-



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

D FINANCIAL RISK MANAGEMENT *(continued)***D4 Exposure to currency risk**

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Board has set limits on the overall open position and for open position for each currency. The open position limits include overnight open position and intraday open position. Open positions are monitored on a daily basis and hedging strategies used to ensure positions are maintained within established limits. The Bank had the following net exposures denominated in foreign currencies:

	<i>30 September 2011</i>			<i>31 December 2010</i>		
	<i>Assets</i>	<i>Liabilities</i>	<i>Net Open Position</i>	<i>Assets</i>	<i>Liabilities</i>	<i>Net Open position</i>
	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>	<i>RO'000</i>
US Dollar	303,130	285,606	17,524	360,222	373,120	12,898
Saudi Rial	63,320	63,144	176	94,746	108,056	13,310
EUR	18,562	18,563	(1)	18,185	18,184	1
UAE Dirhams	9,384	810	8,574	11,019	4,350	6,669
Qatari Rial	38	30	8	114	8	106
Kuwaiti Dinar	59	29	30	65	-	65
Japanese Yen	140	140	-	3	-	3
Pound Sterling	1,671	1,672	(1)	783	785	2
Indian Rupee	41	-	41	8	-	8
Others	3,035	2,885	150	897	788	109
Total			<u>26,501</u>			<u>33,171</u>



NOTES TO FINANCIAL STATEMENTS

At 30 September 2011

D FINANCIAL RISK MANAGEMENT *(continued)***D5 CAPITAL MANAGEMENT**

The international standard for measuring capital adequacy is the risk asset ratio, which relates capital to balance sheet assets and off balance sheet exposures weighted according to broad categories of risk.

The risk asset ratio calculated in accordance with the capital adequacy guidelines of the Bank for International Settlement is as follows:

	<i>30 September 2011 RO'000</i>	<i>31 December 2010 RO'000</i>
Tier I capital		
Ordinary share capital	100,000	100,000
Legal reserve	3,555	3,555
General reserve	413	413
Retained earnings	16,187	5,255
Fair value losses	(2,359)	(112)
Deferred tax asset	(11)	(11)
Total	<u>117,785</u>	<u>109,100</u>
Tier 2 capital		
Impairment allowance on portfolio basis	13,172	12,678
Fair value gains	45	640
Subordinated loan	50,000	50,000
Total	<u>63,217</u>	<u>63,318</u>
Total regulatory capital	<u>181,002</u>	<u>172,418</u>
Risk-weighted assets		
Credit and market risks	1,205,019	1,061,044
Operational risk	46,253	64,328
Total risk-weighted assets	<u>1,251,272</u>	<u>1,125,372</u>
Capital adequacy ratio		
Total regulatory capital expressed as a percentage of total risk-weighted assets	14.47%	15.32%
Total tier I capital expressed as a percentage of total risk-weighted assets	9.41%	9.69%

The capital adequacy ratio is calculated in accordance with the Basel II norms as adopted by Central Bank of Oman.